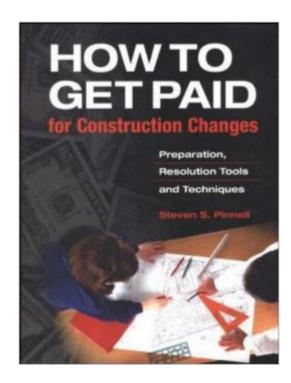
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## How To Get Paid For Construction Changes: Preparation, Resolution Tools And Techniques





## Synopsis

Arm yourself with all current tools and techniques for resolving construction claims in a timely manner"; and ensuring your profit margin. Filled with case studies and examples of damage calculations, this book gives you clear guidelines for the proper documentation of a dispute ... and explains how to decide on the best course of action to settle each claim. You'll learn to apply step-by-step methods and checklists to resolve both large and small claims ... and to minimize disputes and potential claims through good recordkeeping and contract administration.

## **Book Information**

Hardcover: 592 pages Publisher: McGraw-Hill Professional; 1 edition (May 1, 1998) Language: English ISBN-10: 0070502293 ISBN-13: 978-0070502291 Product Dimensions: 7.5 x 1.3 x 9.5 inches Shipping Weight: 2 pounds Average Customer Review: 5.0 out of 5 stars Â See all reviews (2 customer reviews) Best Sellers Rank: #691,061 in Books (See Top 100 in Books) #67 in Books > Law > Business > Construction #96 in Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Contracting #597 in Books > Textbooks > Engineering > Civil Engineering

## **Customer Reviews**

What I like about Pinnell's book is how it is written with the mind-set that "Partnering" and other cooperative processes need not be sacrificed for a contractor to get what he is entitled to.Pinnell focusses on the contractors part of the claims process, since the burden is on the contractor to document his claim. However, designers and owners need this book because they must review, reject or approve contractor claims - many times using the same analysis methods used by the contractor to prepare the claim.Strengths: Advocates a Partnered approach to claims. Concise review of pertinent contract law. Excellent chapter about scheduling. Distinguishes small claim methods from large, complex claim processes.Pinnell takes you through even the most complex of construction claim processes concisely and with clarity.

Timely service and high quality product. Congratulations

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